

# CHAMPIONS



## REAL ESTATE GROUP

• RESIDENTIAL & COMMERCIAL •

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August 22, 2011

Mr. Joel Davis  
Million Dollar Transportation

Hi Joel,

I wanted to write you and let you know how happy I am that I decided to go ahead and do the one on one coaching with you. I thought long and hard about it before I committed but I am very glad I did.

I first found you online back in the late Fall of 2010 and I ordered your ebook and I thought all of that information was very valuable. However, as is usually the case, I still felt overwhelmed and like I needed to ask someone 'where do I start?'

I next ordered your video series and I found that helpful, too, but again I was left with questions I wanted answered that were specific to 'me' and my situation. The videos are good but they left me wanting more.

I am a big believer in learning from the mistakes of others and from their experiences and success as well. I know in my real estate career I spent a lot more money than what your coaching costs to attend seminars and get coaching from some top real estate experts. So why should this be any different?

Since I have never done anything even remotely resembling the NEMT business I was in virgin territory so I decided it was worth the price to have you on the other end of the telephone answering questions, giving advice and encouragement and most important to me.... keeping me from wasting money and time doing stupid things that I didn't need to be doing.

You have been very pleasant to work with, upbeat and professional and I feel 100% sure that doing the one on one coaching with you was the right thing for me. I am the type of person who wants feedback and someone to bounce ideas off of. Since I don't know anyone else in a similar business you were the logical answer for me.

I am excited about starting my business and I feel very confident that I will have every chance of succeeding with you there to guide and encourage me. I plan on keeping you on as my 'consultant' as I move forward and I am sure it will be worth a lot more than I am paying in the long run.

Thanks again for being my mentor and for taking such a sincere interest in the hopes and dreams of those you work with to develop their business.

*Sara Duckett*

www.saraduckett.com

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